

Denver Group Council Meeting Minutes – August 8, 2023, 6:30 PM

Location: Explorers Lab, American Mountaineering Center, Golden

Council Attendees: Sandy Heise, Scott Kramer, Steve Bohara, Kathy Nordine, Genna Morten

Guest: Danielle Piscatelli, Annual Meeting volunteer

Unable to attend with prior notice: Jim Guerra, Kirsten Polley

Not Present:

Topic (Presenter)	Deliverable/Responsible Party/Date Due	Notes
Part 1: Begin at 6:30 pm		
Welcome: Call to order/ Chair comments	Our guest for tonight: Danielle Piscatelli	
OPEN DISCUSSION		
Review/Approval of previous meeting minutes	Did not have a July meeting so no minutes to approve.	
Officer Reporting		
<ul style="list-style-type: none"> • Chair: Sandy 	<ul style="list-style-type: none"> - I've resurrected the DG newsletter and kept the previous name (Mile High Mountaineer). It was discontinued in 2020. I've received several requests for DGC to bring it back. Newsletters created by the state (Rucksack, The Lead, etc) won't include content that applies only to DG members. So a serious gap in our communications quickly developed. And it didn't take long to have a negative impact. I've created and sent out 2 editions of the Mile High Mountaineer since our June meeting (June/July, and August.) I've received positive feedback and support. Any/all feedback is welcome. - I've been working with member Danielle Piscatelli on our upcoming DG Annual Meeting event. We have secured a location (AMC) and a speaker (Julian Carr). Need to decide on dinner (who, ticket price, etc), activities, agenda for the evening, how to get gear (and other) donations, and how to handle setup/breakdown that day. Let's begin the meeting 	<p>We discussed more details about the Annual Meeting:</p> <ul style="list-style-type: none"> Dinner - catered Cost Need to set up registration page on website Awards Activities – get sections/schools involved Prizes Sandy got a stack of CMC Press books for a raffle and/or door prizes. Sarah Gorecki, CMC Press Director, will be selling books. Danielle is working on beverage donations.

	with this discussion. We need to make some decisions.	** Roger Wendell confirmed that we do not need a liquor license from the City of Golden because this is a private event not open to the public. **
<ul style="list-style-type: none"> DEI: Genna 	<ul style="list-style-type: none"> Last meeting was June 23. The committee discussed scaling back some of its work based on staff bandwidth. We had a long discussion on what kind of training we can provide to leaders and instructors to prevent culture problems within the club. This was directly based on the conversation we had in DGC about this issue. Tentative plan is to have some sort of presentation/announcement from DEI Committee at the Summit in November. We will have a DEI Committee dinner in August. 	
<ul style="list-style-type: none"> Treasurer: Scott 	<p>Attached you will find the June School and Section financial data, the June YTD P/L and the June Balance sheet. To date we show a net income of \$61,253. As we go through the next 3 months, that amount will be reduced. I feel the amount of income from tuition and section dues will not offset the expenses [just a seasonal difference]. Expenses will comprise of volunteer recognition, schools expenses and event expenses. School directors and section chairs will be using the net income after the reduction of the DG overhead as the basis for rewarding the volunteers. Also, DGC has elected to handle all room charges for this year, support a scholarship program for \$3600 to date and help with volunteer recognition if the school or section does not have enough net income to cover a \$50 minimum for volunteers. We have also said we would consider helping fund some changes to the new website which will support collecting more revenue and handle the ability to control who can join activities. To date, we do not know what that amount will be. All that being said, I feel you are in a good position to handle the outlays at this time.</p> <p>I need to put out the budget request to all the directors and section chairs for next year. I need your input on whether we should handle room charges this next financial year. To date the room charges for AMC are about \$9800. Also, do we want to provide volunteer recognition support again.</p> <p>One other thing we need to consider is that TCS will be coming back under the DGC. These schools have generated over \$100,000 in revenue. With that revenue they budgeted for this year over \$62,000 of expenses which included one-half of the salary for Graham. They might be interested in funding the complete amount going forward. The money generated would be ours to control and no longer under the CMC umbrella.</p>	<p>Scott made a motion to continue funding room rentals at the AMC and some volunteer recognition expenses for sections/committees/schools in 2024. Sandy called for a vote: all councilors are in favor of this. Motion approved.</p>
<ul style="list-style-type: none"> Secretary: Kirsten P 	Kirsten was not able to attend this month.	

<ul style="list-style-type: none"> • New Website Updates: Scott 	<p>Members are getting more comfortable with setting up schools and creating trips. Work is being done to update Routes / Places so less “TBD” R/P are being used to create trips. Work has also been done to verify membership numbers and payment reconciliation for the schools and sections. Events have been created to allow members to join sections if that did not happen when they joined or renewed their membership in CMC. There is also a problem with family members where more than one member wanted to join a section but only the primary member could pay the dues. Events now handle this, which allow for tracking of income to the different sections. Section membership is also being checked to make sure the reports coming from the website via Salesforce are accurate. This reconciliation will take a little time but should have accurate reports in the near future.</p>	
<ul style="list-style-type: none"> • State Council: Sandy 	<ul style="list-style-type: none"> - Discussion of changes to WFA policy for leaders/instructors. Still in development. Will become policy in 2024. - Discussion of website/data issues. CMC Staff responses to some of these concerns: <ul style="list-style-type: none"> • Ashley goes in monthly to assign groups to any unaffiliated members. • Membership caught up with everyone brought over from the old site. • No one is unaffiliated/blank for more than a month now. We agree that the function is not serving us or the groups. • We are looking into eliminating it, which will take some time as we work through the priorities with website developers. • One issue is that this question is not required so that’s part of the request: to require this question be answered by members when they register or renew. • Not resolved yet: correct the non-working "Request Leader's Permission" link on register-with-leader trip listings. A form pops up when clicking on the link and it can be submitted, but an email is not sent to the trip leader. <p>Next meeting is August 17th via Zoom.</p>	
Standing Committees Liaison Reports		
<ul style="list-style-type: none"> • New Liaison Assignments for 2023: Sandy 	<p>[left this in for reference] Liaison Assignments 2023</p>	
<ul style="list-style-type: none"> • Leadership Committee: Jim 	<ul style="list-style-type: none"> • Members of the Denver Group Leadership Committee have been working with CMC staff via email as well as in meetings at the CMC in Golden to discuss issues with the different Wilderness First Aid options. This is expected to be discussed with the State Board and Keegan Young sometime in the next week. <ul style="list-style-type: none"> ○ The DGLC has supplied some NOLS data discussing backcountry injury data over a 10 year period to the group who will be discussing the WFA issue. • The DGLC have been preparing a scholarship program for Denver Group new and existing trip leaders for various classes. As part of this, the DGLC, working with funds 	

	from the Denver Group, has provided additional scholarships to enable more new trip leaders to take WFA in an effort to remove road blocks to getting new trip leaders.	
<ul style="list-style-type: none"> Schools Committee: Kirsten P 	<ul style="list-style-type: none"> Adult Education <ul style="list-style-type: none"> Madeline Bachner-Lane has moved into the COO position and Stacey Halverson is moving into the Chief Education Officer role. Roberta Farrington left the CMC (Volunteer Coordinator role) but they're hiring for a Member Support Specialist. Permits <ul style="list-style-type: none"> Winter requests are due Aug 15. Lots of questions from those attending about historical permits, and status of permitting in specific areas. Asked for an org chart on the website so leaders can know who to contact for what. Scholarships – moving to groups vs State, other than the Roder Leadership Scholarship which has more parameters from the family that will be managed at State. 2024 Room Charges – will be covered by DGC. Updated Rate Sheet 	-
<ul style="list-style-type: none"> Conservation and Trails: Steve 	<p><u>UPCOMING DATES & OPPORTUNITIES:</u></p> <ul style="list-style-type: none"> August 5th: Trail Maintenance on. Square Top Lakes Trail (sign-up through links in the Newsletter. August 12th: Trail Maintenance on. Square Top Lakes Trail (sign-up through links in the Newsletter. August 19th: Trail Maintenance on. Square Top Lakes Trail (sign-up through links in the Newsletter. September 11th: Steering Committee meeting. September 26th: End of Summer Tailgate social. Details to follow. 	
<ul style="list-style-type: none"> Member Initiatives Committee: Genna 	<p>CMC DG Member Initiatives Committee (DMIC) (Member Retention)</p> <p>Activities Report to Denver Group Council</p> <p>Period Covered 6/1/2023 through 6/30/2023</p> <p>7/3/2023</p> <p>Current Committee Members:</p> <p>Robbie Monsma Michael McMahon Wayne Howell (AHS Trip Leader Management and trip leading) Abbie Gentry (AHS newsletter and trip leading)</p> <ol style="list-style-type: none"> New and Prospective Member Hikes (2-3 hikes per month) – Michael McMahon <p>June 2023 New Member Hike Stats:</p>	

Day	Date	# of Trips completed	Roster Totals	Left on Waiting List
Sunday	6/25	1	5	0
Totals		1	5	0

2. **Ascending Hike Section (Robbie Monsma, Wayne Howell, Abbie Gentry and other trip Leaders)**
- a. See the excellent July 1 newsletter here: <https://www.cmc.org/groups-sections/special-interest-sections/ascending-hikes/ascending-hikes-newsletter-1-july-2023.pdf>
 - b. This program is going very well. It's having the effect of proving to new and timid members that they "can do it." We hope this will assist in retaining these members in the CMC.
 - c. Veteran members are using the program to recover from injury or to tune-up for summer. By hiking with veteran members, newer members have the benefit of learning from other members.
 - d. However, we still have the issue of veterans signing up "just to do this hike" even though we ask them to wait until the last 48 hours before trip day. Nonetheless, by managing roster communication, we are usually able to accommodate everyone.

June 2023 Ascending Hikes Stats:

Day	Date	Roster Totals	
	6/2/2023	Friday	8
	6/2/2023	Friday	6
	6/3/2023	Saturday	6
	6/3/2023	Saturday	8
	6/3/2023	Saturday	12
	6/4/2023	Sunday	8
	6/4/2023	Sunday	5
	6/6/2023	Tuesday	10
	6/9/2023	Friday	9
	6/11/2023	Sunday	11

6/11/2023	Sunday	10
6/16/2023	Friday	8
6/20/2023	Tuesday	6
6/24/2023	Saturday	10
6/25/2023	Sunday	7
6/30/2023	Friday	5
Totals	16	129

3. **Beginner Snowshoe School (Robbie Monsma)**
No report but still anxious to find a new school director.

July

1. **New and Prospective Member Hikes (2-3 hikes per month) – Michael McMahon**

July 2023 New Member Hike Stats:

Day	Date	# of Trips completed	Roster Totals	Left on Waiting List	No Show
Saturday	7/15	1	8	2	1
Saturday	7/29	1	7	0	0
Totals		2	15	2	1

2. **Ascending Hike Section (Robbie Monsma, Wayne Howell, Abbie Gentry and other trip Leaders)**

- a. See the excellent [August 1, 2023, newsletter here](#).
- b. This program is going very well. It's really having the effect of proving to new and timid members that they "can do it." This stage in the season we are really stretching them. We hope this will assist in retaining these members in the CMC.
- c. We promote schools, especially trip leader school.
- d. Trip Leaders are enjoying their students so much, we are discussing expanding the program to all year long.

July 2023 Ascending Hikes Stats:

Date	Day	Roster Total	Left on Waiting List
7/2/2023	Sunday	10	

7/7/2023	Friday	10	
7/9/2023	Sunday	11	
7/9/2023	Sunday	12	3
7/16/2023	Sunday	11	
7/16/2023	Sunday	6	
7/21/2023	Friday	6	
7/21/2023	Friday	10	
7/21/2023	Friday	10	
7/23/2023	Sunday	11	3
Totals	10 trips	97 hikers	6 left on standby

3. **Beginner Snowshoe School (Robbie Monsma)**

No report but still anxious to find a new school director, especially if we take Ascending Hikes to a full-year schedule.

Section Liaison Reports

• RMOTHG: **Kathy**

They have not had a meeting over the past two months. Next meeting is on August 14th. Pervasive revenue problems require that all future events for the fiscal year will be significantly down-scaled.

- The Annual Picnic was held at Staunton State Park with a good turnout and great success. Hikes and bike rides were arranged by trip leaders or members the morning of the picnic.
- Annual meeting will be August 27th at the AMC. This is typically a popular event (previously held at Mt. Vernon Country Club) so they're renting several rooms at the AMC. Recognition awards and prizes will be given out to all leaders and volunteers. It will be potluck with a nominal attendance fee.
- Breckenridge Brewery tour and lunch on August 10th
- Staunton State Park Historical Cabins tour on September 11th
- Wings Over the Rockies Air & Space Museum Tour October 19th

Three new candidates are running for the Board: Kathy Gregg, Linda Dermeyer, LeAnn Donovan.

	<p>Membership revenues are significantly down this year. Glitches with the new website have made it difficult to accurately track membership and dues. They urged members to be aware of their membership status and how to update it via the website or contacting CMC staff. Effective Sept 1st RMOTHG will no longer be sending out the Friday weekly trip announcements. They provided members with specific instructions on how to modify their website profiles so that they will continue to receive trip notifications.</p>	
<ul style="list-style-type: none"> • Bobcats: Jim 	<ul style="list-style-type: none"> • Bobcats held their annual Bobcats Board meeting on May 30th. <ul style="list-style-type: none"> ○ The Bobcats Board recommended giving trip leaders the freedom to decide when to open their trips for registration. Previously, Bobcats trips were opened for registration at 6pm on the 15th of the previous month, coinciding with the distribution of the monthly Bobcats newsletter. This resulted in significant CMC website performance issues due to so many people logging on to sign up for trips at the same time. ○ Discussions were also held regarding qualifications for potential new Bobcats trip leaders ○ Susan reported reaching out to twelve Bobcats trip leaders, finally resulting in the Social Coordinator and the Communications Manager being filled by Michael Rees and Holly Myers, respectively. ○ The Trip Leader Manager remains open. Sue Ahlberg recently stepped down from that position. • There were 21 Bobcats trips on the calendar in July. Thanks to having some new trip leaders, the number of Bobcats trips has returned to pre-COVID and to pre-website changeover levels. 	
<ul style="list-style-type: none"> • Fly Fishing: Steve 	<ul style="list-style-type: none"> - The section held another successful meeting July 18. Jonathan Walter presented a talk on improving your casting precision. - A couple of fishing trips were successfully held in July. - At this time, there are no other trips on the calendar for the Fly Fishing Section. - The May budget to Schools and Sections did not reflect the correct amount (\$9450.00) that should have been received/credited for the 21 students that attended the school this year. Scott has been working to resolve the issue for this year. It's unclear and an open issue as whether this has happened in previous years. 	-
<ul style="list-style-type: none"> • BPX: Kathy 	<ul style="list-style-type: none"> - They had a rep at the last CMC New Members Meeting & much interest was expressed in BPX. - Craig Townsend and Susan Quechenberger have joined the BPX Committee. - As of 6/30/23, they're \$3,500 behind budget. May not be able to participate in the Mountain Festival this year. BPX Bash/picnic and the retreat will still take place. There has been a lack of good data regarding membership and revenue. Committee members met with CMC staff to discuss ongoing accounting/membership 	-

	<p>discrepancies. They believe that with Scott Cramer’s help, discrepancies will be resolved. To deal with lost revenues they want to pursue recovering the 20% contribution or portion they give to the DG/CMC this year. They believe their portion of lost revenue is currently co-mingled with CMC’s portion.</p> <ul style="list-style-type: none"> - 16 trips have been completed as of 7/31. A few trips have turned around due to snow/hail. Roster churn has been as high as 100% for some trips. Not uncommon since people sign up for trips so far in advance. They’ve discovered that there have been people on trip rosters with memberships that expired recently. They are sending out reminders and encouraging these folks to rejoin. - Annual Retreat for the BPX Committee will take place in Oct. The BPX Bash will be held October 7th at Clement Park. It will include food, games, and prizes. Next year they tentatively plan to have a featured speaker at an event. - 701 people received the most recent newsletter. Susan will be Membership Coordinator and Leila will be Communications Coordinator. - New business: Discussion held, and gifts voted on for members and trip leaders, to be given out at BPX Bash. - They’re considering the possibility of a few trips geared toward families for next year. - Uwe agreed to stay on as BPX Chair for another year; they haven’t been able to find a replacement. - Next meeting set for Sept. 5 at 7:00 via Zoom. 	
<ul style="list-style-type: none"> • Photography: Jim 	<ul style="list-style-type: none"> • On July7th, there was a Photo Section Field trip to Gold Hill Trail between Frisco and Breckenridge to enjoy the wildflowers. • Instead of having the regular monthly meeting in July, the CMC Photo Section had a photo outing at Hudson Gardens in Littleton on July 12th. • Instead of having the regular monthly meeting in August, the CMC Photo Section will have a photo outing at Kendrick Lake Park in Lakewood on August 9th from 4 to 8 pm. • The September monthly meeting will feature a Photographic Gear Presentation by Joe Klocek. • Volunteers are needed for various section tasks in the Photography Section: <ol style="list-style-type: none"> 1. Lead photo outings and hikes 2. Manage section Facebook page 3. Post monthly meeting to CMC calendar 	<ul style="list-style-type: none"> •
<p>Part 2: Begin at 7:30 pm</p>		
<p style="text-align: center;">Business</p>		
<p>Guest presentation:</p>		

Denver Group Council Leadership/Meeting (Sandy)	<p>-Plan/Proposal to have more involvement with Denver Group leaders (Section Leaders/Committee Chairs). We've had a good start – need to keep the momentum going.</p> <p>-Plan to invite Denver Group Leaders to DG Council meeting multiple times per year</p>	
2023 DGC Goal Discussion	<p>2023 Goals: Think about specific things that we would like to accomplish in order to provide better service to our members.</p> <p>Currently in motion:</p> <ul style="list-style-type: none"> • Removing barriers for new and continuing trip leaders and instructors: Scholarships (partial to full) to cover course costs and keep people motivated (Leadership Committee). The state is not currently offering scholarships so we will take this over for DG members. In progress. • Partial scholarships (discounts) for other volunteers (council, committee members) as well. Want to inspire/reward all types of volunteerism in the Club. For all: Determine the scope then come up with a budget. This might be delayed until 2024. • Revive a DG email newsletter. Will start by using MyEmma to construct a simple format to list DG announcements and reminders (events, courses, how to become a trip leader, volunteer positions, etc.) Hope to have the first edition by mid-June. Name – keep the previous name, Mile High Mountaineer. DONE (Sandy is the acting Newsletter Editor). Two editions have been sent: June/July & August. • Begin annual meeting planning. In progress. <p>What needs do you see that aren't being met? What were your expectations when you joined the Club? Have those changed? How?</p>	
Councilor Time/Open Forum (All) Announcements		
Unfinished Business/Follow Up Action Items		
Denver Events:	<p>Annual Denver Group Meeting:</p> <ul style="list-style-type: none"> - As per Bylaws, Denver Group Council is to offer an annual meeting for members (reminder: extend personal invitation to the Board of Directors). - Form a sub-committee? - We'll send out an email poll of members on what they would like to see at an annual meeting, with a list of choices (catered food, speaker, silent auction, etc). DONE. Results were compiled. 	

Denver Group Council 2023	Denver Group Councilor Terms 221001 - Note: there are three open council positions. Do you know anyone who might be interested in serving in this way? Any thoughts on recruitment?	
Closure of Meeting	Meeting adjourned at 8:35 pm.	

3 attachments this month – see below.

Denver Group Balance Sheet

As of June 30, 2023

	Jun 30, 23
ASSETS	
Current Assets	
Checking/Savings	
10007 - BOK Financial New Account	1,742.79
1002 - BOK Financial Saving	104,520.86
1006 - Denver Reimbursement account	3,204.75
Total Checking/Savings	109,468.40
Accounts Receivable	
1100 - Accounts Receivable	81,869.62
Total Accounts Receivable	81,869.62
Total Current Assets	191,338.02
Other Assets	
1700 - Loan to State	63,000.00
Total Other Assets	63,000.00
TOTAL ASSETS	254,338.02
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 - Accounts Payable	9,797.07
Total Accounts Payable	9,797.07
Total Current Liabilities	9,797.07
Total Liabilities	9,797.07
Equity	
2740 - Opening Bal Equity	90,181.28
2750 - Retained Earnings	93,126.65
Net Income	61,253.02
Total Equity	244,540.95
TOTAL LIABILITIES & EQUITY	254,338.02

Denver Group
Profit & Loss
 October 2022 through June 2023

	<u>Oct '22 - Jun 23</u>
Income	
3000 · Dues	4,234.00
3001 · Section income	14,420.00
3150 · Event Revenue	3,920.10
3420 · School Tuition	102,702.35
3500 · Royalties	234.04
3900 · Other Income	3,208.92
Total Income	<u>128,719.41</u>
Gross Profit	<u>128,719.41</u>
Expense	
4315 · Section Exp	1,153.36
4410 · School Expense	45,827.22
4452 · Equipment	235.41
4455 · Event Expense	9,970.95
4625 · Marketing	203.43
4905 · Web Page expenses	1,242.76
4930 · Volunteer Recognition	8,311.26
5300 · Contribution Expense	500.00
5800 · Bank Fees	22.00
Total Expense	<u>67,466.39</u>
Net Income	<u><u>61,253.02</u></u>

Denver Group
Summary by School, Section or Committee
 October - June 2023

Line Item	AJARE	ASC	BPX	CPR	DGC	DHS	PHOTO	RMOTHG	TLS	ATA	BNS5	WCS	WTS	TELE	FFS	Bobcats	DSC	BIMS	TSS	SMS	IHS	BKPS	WSS	BIM	Grand Total	
A Event Revenue								\$ 3,920.10																	\$ 3,920.10	
A Membership Dues					\$ 4,234.00																					\$ 4,234.00
A Other Income					\$ 3,208.92																					\$ 3,208.92
A Royalties					\$ 234.04																					\$ 234.04
A School Tuition	\$ 41,057.98	\$ 6,113.25		\$ 1,295.00		\$ 8,130.35			\$ 30.97	\$ 3,910.30	\$ 6,740.00	\$ 2,047.50	\$ 11,126.50	\$ 2,100.00	\$ 7,685.00				\$ 480.00	\$ 3,150.00	\$ 1,395.00	\$ 4,987.50	\$ 2,193.00	\$ 270.00	\$ 102,702.35	
A Section Income - Dues			\$ 6,975.00				\$ 1,895.00	\$ 5,550.00																		\$ 14,420.00
B Bank Fees					\$ (18.00)																					\$ (18.00)
B Contribution Expense					\$ (500.00)																					\$ (500.00)
B Equipment Expense												\$ (235.41)														\$ (235.41)
B Event Expense			\$ (1,299.11)		\$ (3,685.00)			\$ (4,606.22)								\$ (380.62)										\$ (9,970.95)
B Marketing Expense			\$ (203.43)																							\$ (203.43)
B Misc Expense					\$ (4.00)																					\$ (4.00)
B School Expense	\$ (29,412.26)	\$ (857.37)		\$ (700.00)	\$ (1,600.00)	\$ (135.97)				\$ (113.58)	\$ (3,689.03)	\$ (580.28)	\$ (2,833.02)		\$ (4,200.60)			\$ (67.86)		\$ (1,543.75)			\$ (93.50)			\$ (45,827.22)
B Section Expense			\$ (607.72)					\$ (545.64)																		\$ (1,153.36)
B Volunteer Recognition		\$ (1,694.46)	\$ (969.40)		\$ (2,118.59)					\$ (50.00)	\$ (375.00)	\$ (350.00)	\$ (1,893.33)						\$ (757.55)	\$ (102.93)						\$ (8,311.26)
B Web Page Expense					\$ (858.96)			\$ (383.80)																		\$ (1,242.76)
Grand Total	\$ 11,846.72	\$ 3,681.42	\$ 3,896.34	\$ 686.00	\$ (1,107.68)	\$ 7,884.38	\$ 1,886.00	\$ 3,894.44	\$ 30.97	\$ 3,748.72	\$ 2,876.87	\$ 881.81	\$ 8,400.16	\$ 2,100.00	\$ 3,484.40	\$ (880.82)	\$ (767.66)	\$ (170.79)	\$ 480.00	\$ 1,808.26	\$ 1,386.00	\$ 4,887.60	\$ 2,088.60	\$ 270.00	\$ 81,263.02	
Overhead Charge to DG	\$ (8,211.60)	\$ (1,222.65)	\$ (1,395.00)	\$ (257.00)		\$ (1,626.07)	\$ (379.00)	\$ (555.00)	\$ (6.19)	\$ (782.06)	\$ (1,348.00)	\$ (409.50)	\$ (2,225.30)	\$ (420.00)	\$ (1,537.00)				\$ (96.00)	\$ (630.00)	\$ (279.00)	\$ (997.50)	\$ (438.60)	\$ (54.00)	\$ (22,869.47)	
Net Income YTD 10.22	\$ 3,434.12	\$ 2,338.77	\$ 2,500.34	\$ 328.00	\$ (1,107.59)	\$ 6,368.31	\$ 1,516.00	\$ 3,379.44	\$ 24.78	\$ 2,964.66	\$ 1,327.97	\$ 472.31	\$ 4,174.85	\$ 1,680.00	\$ 1,947.40	\$ (380.62)	\$ (757.55)	\$ (170.79)	\$ 384.00	\$ 976.25	\$ 1,116.00	\$ 3,990.00	\$ 1,660.90	\$ 216.00	\$ 38,383.55	

Check \$ 38,383.55

BPX overhead charge is 20% of all revenue except contributions and in-kind donations
 RMOTHG overhead charge is 10% of section dues

Notes:

There is a \$405 difference in what was reported on the tuition listed from the website and the total reported for AJARE.
 That difference is an amount that was posted directly from State and was not run through the website.

There is a \$3685 posting to RMOTHG for event expense. That expense should have been posted in September to affect 2002 FYE
 That posting is reflected in the DGC amount for Event Expense

The negative amount for RMOTHG is because of advance payments for 2024 hut trips